

Benefits of RouteOne ProMax Unlimited Integration

The RouteOne and PROMAX UNLIMITED integration enables an exchange of customer application information from PROMAX UNLIMITED to RouteOne. Fields on the RouteOne credit application can be populated with information obtained electronically from your PROMAX UNLIMITED system, thereby eliminating duplicate data entry.

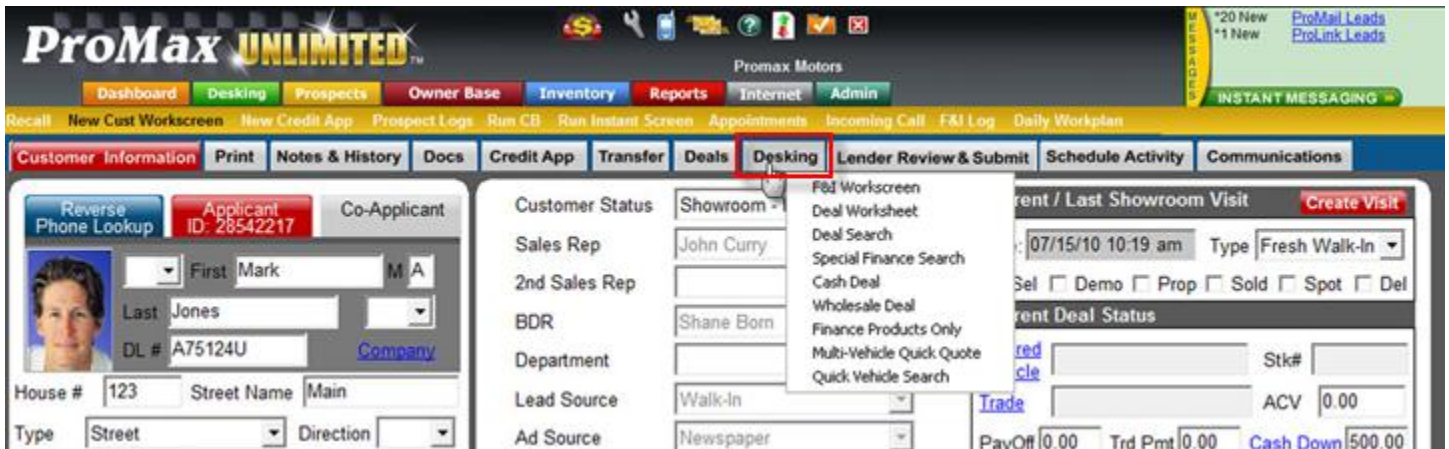
Exporting Deals from PROMAX ONLINE to RouteOne

Exporting customer deal information from your PROMAX UNLIMITED system to RouteOne is quick and easy!

1. From your PROMAX UNLIMITED system, enter the customer's information in either the *Customer Workscreen* or the *Credit Application*.



2. From the top of the *Customer Workscreen* or the *Credit Application*, click on the *Desking* link and choose the type of deal that fits the customer i.e. *F&I Workscreen* (Retail with a stock number), *Deal Worksheet* (Lease or Retail with a stock number), *Deal Search* (Lease or Retail Search). Or *Special Finance Search*.



3. Structure a deal for the customer. Save this deal using the blue **Save Deal** button at the bottom of the Retail or Lease F&I screen, then select **Submit this Deal**.

The screenshot shows a detailed F&I screen with various financial inputs and buttons. On the left, there are sections for Monthly Income, Accessories, Customer Cash, Rebate, Trade Allowance, Trade Payoff, Trade ACV, Sales Tax Rate, Sales Tax Amount, Days to First Payment, Term, Payments per year, Deal Fees, and Doc Fee. In the center, there are sections for Bank Fee, APR, Buy Rate, Service Contract, After Market, Credit Insurance, Gap Protection, Max Amount Financed, and Amount Financed. Below these are sections for Payment, Front End Profit, Back End Profit, Total Profit, Working Deal, Save Deal, Deliver Deal, and Send to DT DMS. On the right, there is a 'Compliance Review' section with checkboxes for Demo, Write up, Proposal, Sold/Spot, Delivered, and Funded. Below that is a 'Compliance Review' section with checkboxes for Credit Authorization, Red Flag, OFAC, F & I Menu, Credit Application, and Privacy Notice. At the bottom right, there are several buttons: Rollback, Submit this Deal, Finance Menu, Print Forms, Rehash, Scan Stips & Docs, Hide Profit, View Deal Structure, Closes, and Promoter. A red arrow points from the 'Save Deal' button to the 'Submit this Deal' button.

4. Submitting Deals

- Click on the check boxes next to the lenders from the list to which you want to submit.
- Select **RouteOne** from the drop down menu for Submittal Method.
- Select the appropriate saved deal in the Deal column to be submitted for the corresponding lender.
- Click the red **Submit to Selected Lenders** button

The screenshot shows the 'LENDER REVIEW, SUBMITTAL AND CALLBACK' screen. At the top, there is a header with the name 'ASK JOHN' and a 'Primary Applicant' dropdown. Below that is a table with columns for 'Current Bureau Information', 'TransUnion', 'Equifax', 'Experian', 'Income', 'Job Time', and 'Res Time'. The 'Applicant: Ahndt, Paula' is listed. There are buttons for 'CB & Debt Analysis' and 'Submittal Config'. Below the table, there are radio buttons for 'All', 'Subprime Only', and 'Conventional / Lease'. There are also buttons for 'Select & Submit Deals' and 'Callback History'. A red banner says 'Optimize your callbacks- Create a strong deal structure'. The main table has columns for 'Lender', 'Submittal Method', 'Deal', 'Score', 'DTI', 'PTI', 'Income', and 'LTV'. The table contains several rows of lender information. Red arrows labeled 'a', 'b', and 'c' point to the checkboxes, Submittal Method dropdown, and Deal dropdown respectively. A red arrow labeled 'd' points to the 'Submit to Selected Lenders' button at the bottom. There is also a 'Desk Deals' button.

Lender	Submittal Method	Deal	Score	DTI	PTI	Income	LTV
<input checked="" type="checkbox"/> Bank of America	RouteOne	Used Vehicle Payment Call	550	55	20	1400	120
<input checked="" type="checkbox"/> Capital One	RouteOne	CapOne SF 72x\$475.00 11004013 2010 Focus	580	55	25	1400	115
<input type="checkbox"/> Credit Acceptance	CA	New 2010 Forenza #39757	580	55	25	1400	110
<input checked="" type="checkbox"/> Drive	RouteOne	Used 2008 Accord #48723	550	55	25	1400	120
<input checked="" type="checkbox"/> First Citizens	RouteOne	Used 2008 Accord #48723	580	55	25	1400	115
<input type="checkbox"/> IHMVCU	Fax	New 2010 Forenza #39757	580	55	20	1400	105
<input checked="" type="checkbox"/> USBank	RouteOne	Used Vehicle Payment Call	580	55	25	1400	110