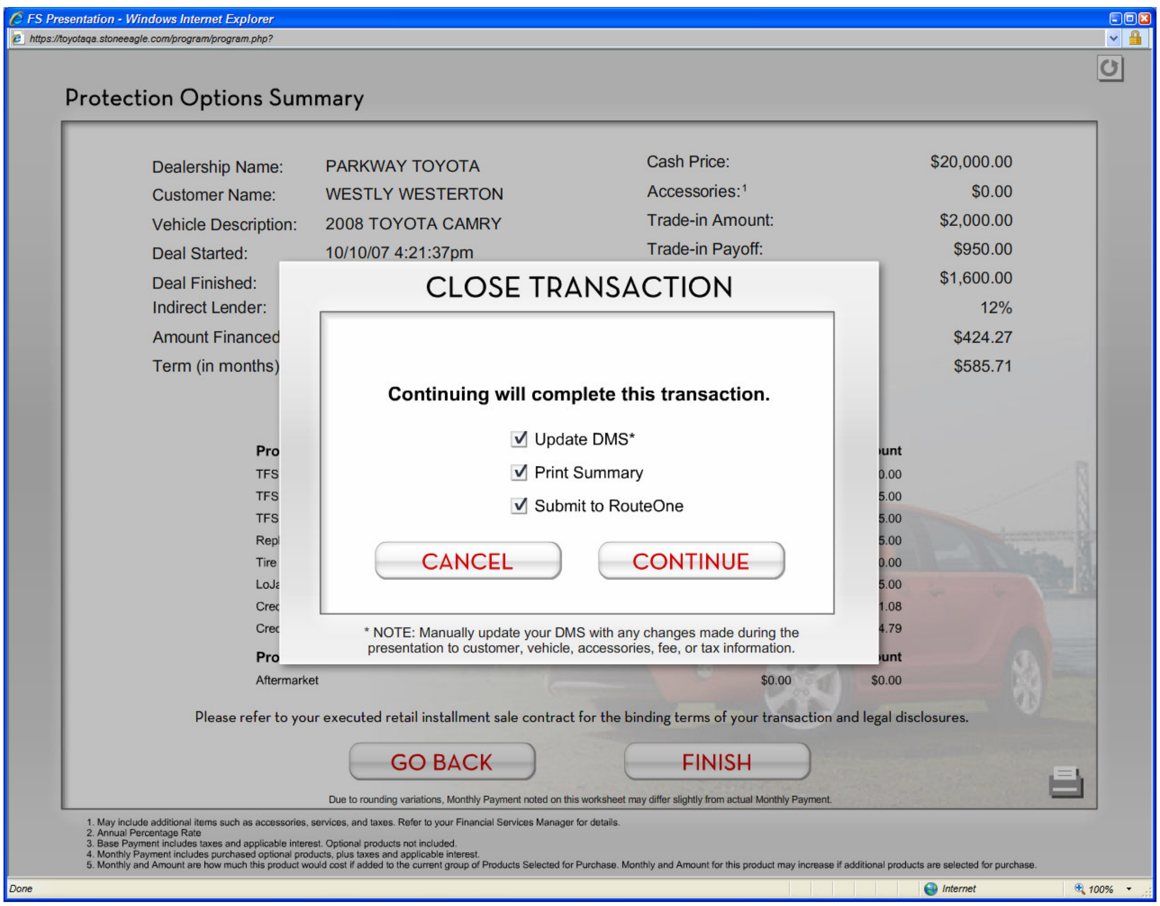
Integration Guide for Toyota FS Presentation

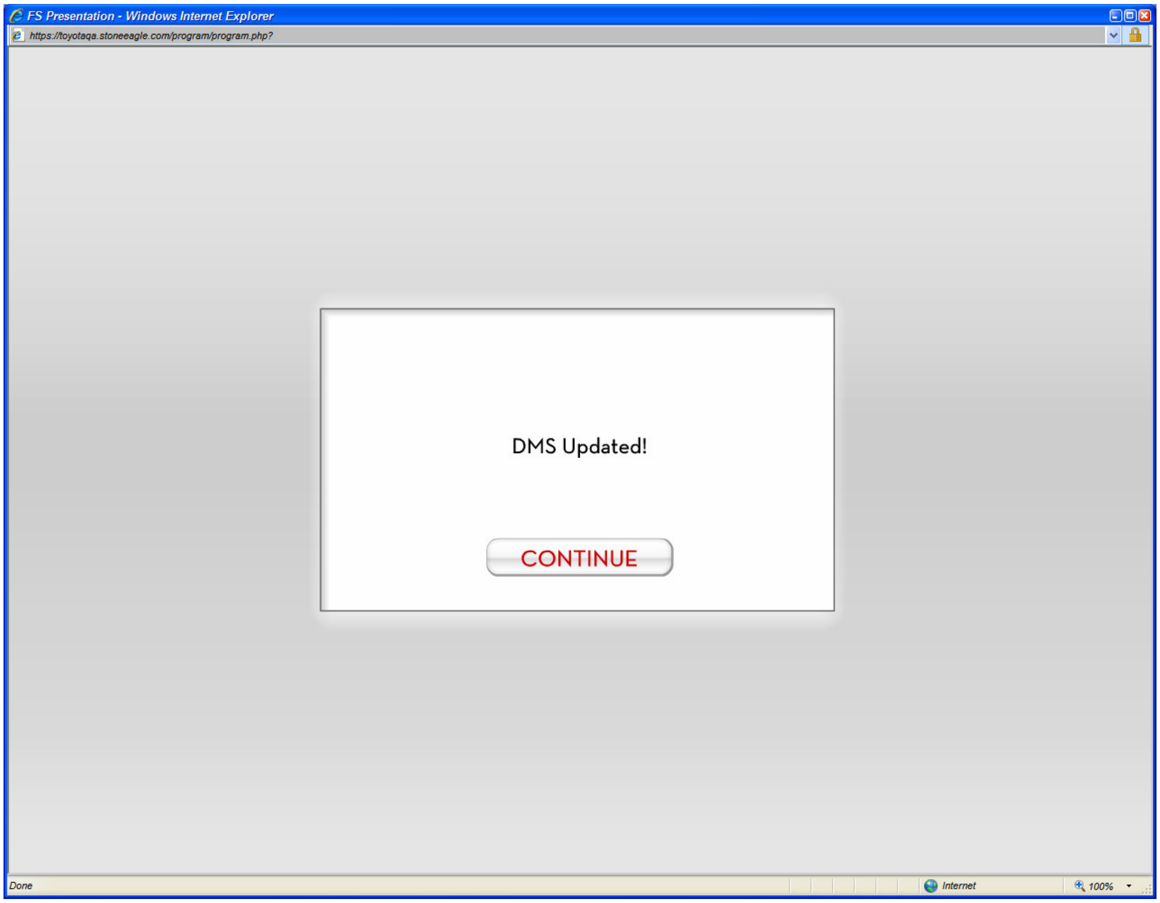
The RouteOne Toyota FS Presentation integration enables one-way exchange of customer application information from your FS Presentation system to RouteOne. Fields on the RouteOne credit application can be populated with information obtained electronically from your FS Presentation system, thereby eliminating duplicate data entry.

Importing Deals from FS Presentation to RouteOne

Importing customer deal information from your FS Presentation system to RouteOne is quick and easy! Once you click on FINISH in FS Presentation, you will be presented with a third option to "Submit to RouteOne" which is selected by default. Click on Continue and the deal will be transmitted to RouteOne once the DMS has been updated.

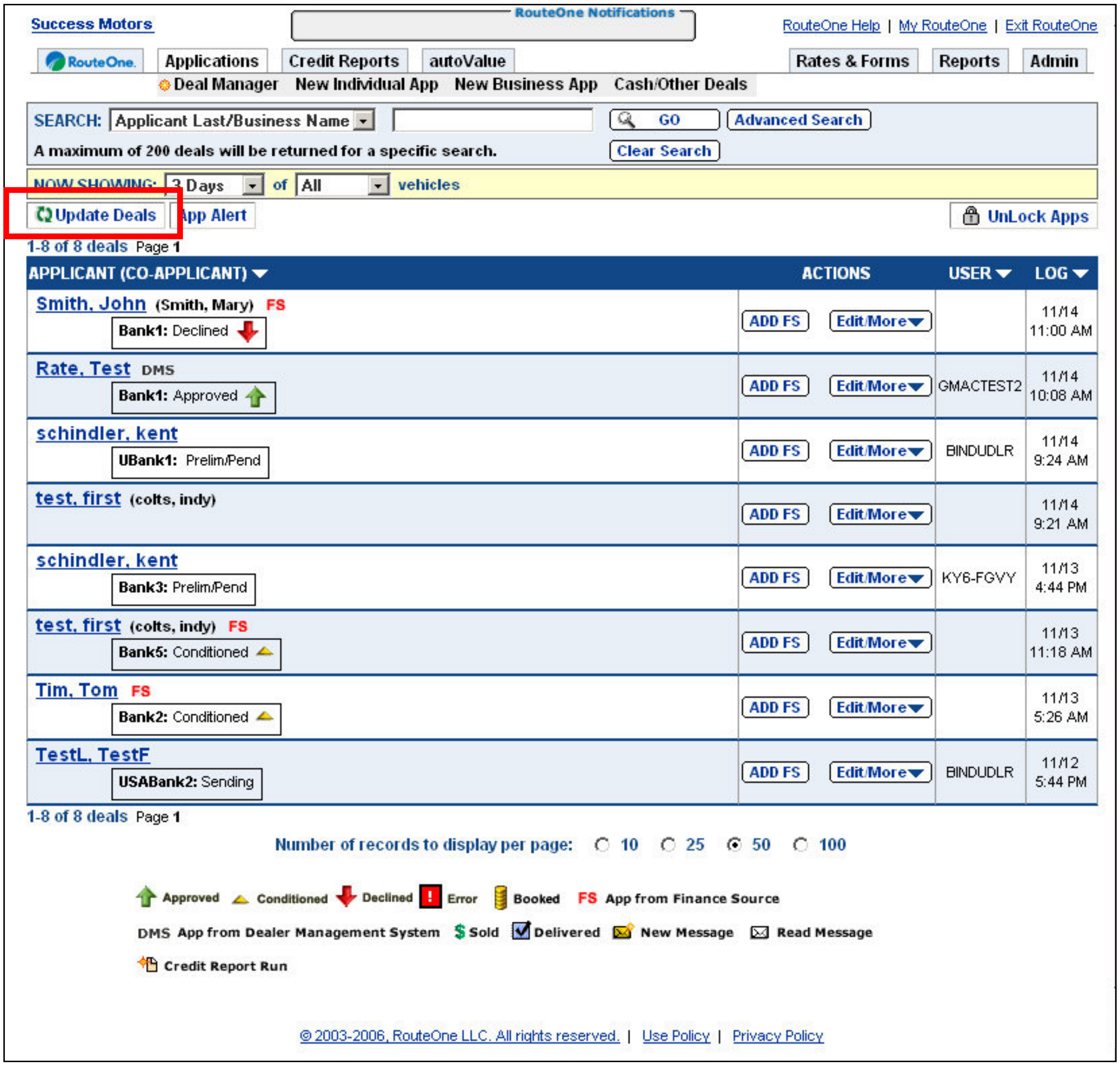


When you receive the message ‘DMS Updated’, you can then proceed to the RouteOne Deal Manager to view the deal and update any remaining required information.



Locating Imported Deals in the RouteOne Deal Manager

The *Deal Manager* is the hub of RouteOne. From here you can manage, locate, and review your deals. It is designed to help you quickly scan and check a deal's status using easy-to-read icons. Click the Update Deals button located in the upper left-hand side of the screen. The page will refresh and the imported application will display as the first record in the Deal Manager.



Submitting Imported Deals to a Finance Source

To submit an imported deal to a Finance Source, simply click on the primary applicant's name in the Deal Manager and you will be taken through the RouteOne application submission process used for all applications. Data entered in TFS Menu Presentation will populate the RouteOne credit application; however, you must still complete all required fields highlighted in yellow and choose at least one Finance Source before submitting the application.